



Louisiana's
Community & Technical Colleges
Changing Lives, Creating Futures

Project Director, Manufacturing Extension Partnership of Louisiana (MEPOL)

The Louisiana Community and Technical College System (LCTCS) invites applications for the position of Project Director, Manufacturing Extension Partnership of Louisiana.

Position Summary:

MEPOL is looking for individuals who desire meaningful work that directly impacts Louisiana's manufacturing sector. This impact is intended to advance Louisiana's prosperity, health and quality of life. Each year, MEPOL serves a number of manufacturing operations and businesses to drive outcomes that include significant sales increases, cost reductions, capital investments, and jobs created or saved.

This is an unclassified position reporting directly to the LCTCS MEPOL Operations Director. MEPOL is part of the national, non-profit Manufacturing Extension Partnership established by the U.S. Department of Commerce's National Institute of Standards and Technology (NIST). It helps small to medium sized manufacturing businesses in Louisiana to improve competitiveness and productivity.

This position may be located, upon agreement regarding the specific work location, in any of the eight established economic organization districts within Louisiana.

Duties and Responsibilities: The Project Director, Manufacturing Extension Partnership of Louisiana will:

Responsibilities include, but are not limited to the following:

- Develop, sell, manage and delivery high-value executive coaching and mentoring, fee-based training, and implementation services primarily focused on Louisiana manufacturers with applications for the general business community.
- Deliver industry consulting services, and drive implementation engagements to achieve maximum business impact. Coach, mentor, and advise business leaders including owners, executives, plant managers, and other leaders on strategy, leadership, operations and productivity improvements.

- Analyze the needs of a manufacturer or other business, determine the areas of improvement needed, develop a plan to address the areas of improvement, estimate the potential return on investment, present the proposed plan for services to business executives, and execute the agreed plan with the business customer.
- Coordinate internal resources and third parties/vendors for the execution of projects to include delivered on time, within scope and within budget.
- Successfully develop and manage the relationship with the business customer, third-party consultants, state agencies, community organizations and other stakeholders.
- Create and maintain project documentation internally, electronically and through Salesforce CRM.
- Monitoring compliance with project specifications, state and federal grant contracts, reviewing proposals, invoices and all other related duties as required.
- Directly oversee and manage business customer projects. This oversight includes managing and communicating actively related to business customer quarterly project surveys.
- Direct, coordinate and manage Project Managers, including their training, project work flow and business customer outcomes.
- Maintain or earn credentials and professional development as is necessary to maintain and expand the services offered through MEPOL.

Minimum Qualification Requirements:

- Proven ability to effectively manage and lead a direct reporting team and service support teams.
- Bachelor's degree with a Master's degree preferred.
- 3+ years of direct manufacturing experience to include experience in project management, continuous improvement, quality, operational efficiency, and growth services.
- Consulting to manufacturing executives and classroom training experience preferred.
- Ability to sell professional services to business customers.
- Working knowledge of Lean Manufacturing, Six Sigma, Quality Management Systems, a Sales Management tracking system, and social media tools.
- Strong analytical abilities, written and communication skills.
- Ability to relate well with people of diverse backgrounds in a variety of business and industrial organizations.
- Capability of working effectively with both academic and business community, private and governmental sectors, and institutions of higher education.
- Strong knowledge of Microsoft Office software (Outlook, Excel, PowerPoint and Word). Ability to learn to operate College-specific software and applications.

- Ability to work with continuous attention to detail in composing, typing and proofreading material. Ability to establish priorities and meet deadlines while effectively managing time. Must be able to work in a fast-paced environment with a demonstrated ability to multi-task.

Additional Requirements:

A valid Louisiana Driver's License
Proof of motor vehicle insurance

In accordance with LCTCS Policy #6:036, a criminal history check will be conducted on all new hires. LCTCS participates in the federal E-Verify system for identification and employment eligibility purposes.

Compensation:

Compensation will be commensurate with education and work experience.

Application Instructions:

Applicants for this position should submit 1) a cover letter, 2) resume and 3) the names and contact information of three work-related references to:

Human Resources Specialist
Louisiana Community and Technical College System
265 S. Foster Drive
Baton Rouge, LA 70806

or via email to employment@lctcs.edu.

Applications will be accepted until position is filled.

For more information about the Louisiana Community and Technical College System, visit www.lctcs.edu. LCTCS is in partnership with Louisiana Economic Development FastStart and Louisiana Job Connection.